

**MEMORANDUM OF UNDERSTANDING**

Northumbria University  
England

Binus University  
Republic of Indonesia

Date Memorandum is to take effect: 1 November 2012

- 1 This Memorandum of Understanding signifies a statement of intent to collaborate, but is not a legally binding document.
- 2 It recognises the intention of Binus University and Northumbria University to establish a relationship to co-operate in a broad range of areas and to work together for their mutual benefit. The parties may seek to encourage and develop collaborative activities in various ways, including the exchange of scholarly ideas/expertise, the support of specific discipline interaction, the development of programmes and the advanced entry to Northumbria programmes of appropriately qualified students from BINUS University.
- 3 Separate agreements for any collaborations agreed, including for advanced entry to Northumbria programmes, are required. The parties understand that any financial considerations associated with any forms of collaboration will be dealt with separately via a legal contract.
- 4 Both parties recognise the value of this Memorandum of Understanding in promoting its programmes and activities, but any promotional material/activity which includes reference to the other Party must be sent to that Party and be approved by the Dean of the relevant School of that Party before use.
- 5 This Understanding is for 3 years in the first instance, and will be reviewed thereafter. Each party has the right to discontinue the arrangements subject to a period of 12 months' notice being given. The Understanding may also be terminated at any time by mutual consent of all the parties.
- 6 In any cases of discontinuance, the parties will honour agreed commitments either via the accepted arrangements or suitable alternatives negotiated at that point.

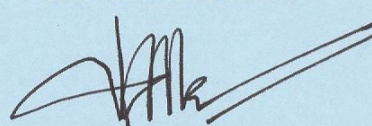
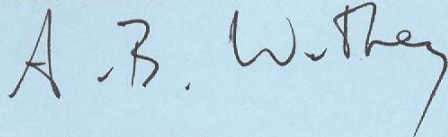
Signatures to the agreement.

PROFESSOR ANDREW WATHEY

IR. BERNARD GUNAWAN HADIPOESPITO

Vice Chancellor

Chief Executive Officer



for and on behalf of  
Northumbria University

for and on behalf of  
Binus University

Date .....

Date.....