Memorandum of Understanding
with
BINUS University

The provisions recorded below establish the principles and conditions by which BINUS University and the University of Northampton agree to cooperate in academic exchanges, joint programme development and student exchange. Such a co-operative agreement will be progressed according to the following clauses:

1. Legal Framework of Both Universities

Both the Rector of BINUS University and the Vice Chancellor of The University of Northampton may, in accordance with their respective policies and procedures, initiate agreements to enhance international good will and understanding and to further contribute to the achievement of their goals and objectives.

2. BINUS University and The University of Northampton Common Interests and Objectives

As higher education institutions with complementary missions, BINUS University and The University of Northampton share interests and objectives in student exchange and joint programme development matters. Both institutions are interested in establishing academic co-operation with institutions of a similar nature in order to assist in the achievement of their goals and objectives in such matters.
3. **Purpose of the Memorandum Of Understanding**

BINUS University and The University of Northampton jointly agree to subscribe to a co-operative relationship in order to promote the following activities between both universities:

a. Student and Staff Exchange
b. Collaboration in ‘Study Abroad’ whereby BINUS students would spend one semester (3 months commencing October, January or April) at Northampton under a credit transfer scheme.
c. 3+1 program whereby students would study their first 3 years at BINUS and do their 4th year at the University of Northampton.
d. Collaboration in professional accreditation courses, especially ACCA & CIMA including progression with advanced standing to Masters Degrees.
e. Collaboration at Masters Level including Management and MBA.
f. Research Collaboration, especially in the area of Social Enterprise.

4. **Execution of the Memorandum Of Understanding**

Any arrangements entered into further to this memorandum of understanding will be governed by specific, individual agreements after due approval processes have been followed. All agreements will be signed between the relevant authority of the University of Northampton and BINUS University.

5. **Specific Agreements**

The specific agreements between both organisations will detail arrangements including financial considerations, term of validity and administrative, operational and quality assurance responsibilities within each institution.

6. **Term and Termination**

This Memorandum Of Understanding will be effective on the date it has been
signed by both parties, and it will be in effect for a period of 1 (one) year, or until a basic agreement or specific agreement is signed by the parties. Both parties reserve the right to terminate this Memorandum Of Understanding by giving written notice 1 (one) month prior to the proposed termination date.

7. Administrative Responsibility

Both parties shall serve as coordinators of this Memorandum of Understanding at their respective universities.

**BINUS UNIVERSITY**

Attention: International Office  
Manager: Laily Alfa Citra

**The University of Northampton**

Attention: Nicola Rozi  
International Officer

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8. Miscellaneous

a. Any different interpretation of this Memorandum of Understanding shall be settled by mutual negotiation between the parties.

b. The parties guarantee that the parties are represented by the authorized persons indicated as signing this Memorandum of Understanding.
In Witness of the terms of this Memorandum of Understanding, our signatures are affixed:

Signed on behalf of BINUS University:

[Signature]

Dr. Ir. Boto Simatupang, M.BiP
Vice Rector IV Collaboration & Institutional Development

Date 6 May 2013

Signed on behalf of The University of Northampton:

[Signature]

Dr Ian Brooks
(Executive Dean, Northampton Business School)

Date 10 May 2013